

# Potential Hotel Penalties

Only input data in cells highlighted in gold.

Actual Information as of	3/24/2017	3/24/2017
Rooms Nights Reserved	847	300
BBQ Picnic Reservations	194	
Ladies Luncheon Reservations	45	
Gold Star Luncheon Reservations	4	
Estimated Cash Bar Drinks	400	100
4th Bn Mini-Reunion Dinner		70
Banquet Reservations		385

Hotel Room Information	Sheraton Hotel	Renaissance Hotel	
Number of Room Nights	975	1,000	
Room Rate	\$ 139	\$ 139	
Projected Room Revenues	\$ 135,525	\$ 139,000	
Attrition Rate Percentage	70%	80%	
Minimum Room Revenue	\$ 94,868	\$ 111,200	
Current Reserved Room Revenue	\$ 117,733	\$ 41,700	
<b>Potential Hotel Room Penalty</b>	<b>\$ -</b>	<b>\$ (69,500)</b>	<b>\$ (69,500)</b>

Food & Beverage Information			
Minimum Food & Beverage Revenue	\$ 15,000	\$ 30,000	
Setup Service Fee	\$ 1,400	\$ 1,200	
<b>Total &amp; Food Beverage Revenue</b>	<b>\$ 16,400</b>	<b>\$ 31,200</b>	

Food & Beverage Rates			
BBQ Picnic Cost	\$ 25		
Ladies Luncheon Cost	\$ 25		
Gold Star Luncheon Cost	\$ 25		
Cash Bar Revenues	\$ 5	\$ 5	
4th Bn Mini-Reunion Dinner	\$ -	\$ 45	
Buffet Cost		\$ 45	

Actual Food & Beverage Revenue			
BBQ Picnic	\$ 4,850		
Ladies Luncheon Revenues	\$ 1,125		
Gold Star Luncheon Revenues	\$ 100		
Cash Bar Revenues	\$ 2,000	\$ 500	
4th Bn Mini-Reunion Dinner	\$ -	\$ 3,150	
Buffet Revenues		\$ 17,325	
<b>Total Actual Food &amp; Beverage Revenue</b>	<b>\$ 8,075</b>	<b>\$ 20,975</b>	

<b>Potential Food &amp; Beverage Penalty</b>	<b>\$ (8,325)</b>	<b>\$ (10,225)</b>	<b>\$ (18,550)</b>
--	-------------------	--------------------	--------------------

<b>Total Potential Penalties</b>	<b>\$ (8,325)</b>	<b>\$ (79,725)</b>	<b>\$ (88,050)</b>
----------------------------------	-------------------	--------------------	--------------------